Particulars

About Your Organisation
1.1 Name of your organization
Agropalma Group
1.2 What is/are the primary activity(ies) or product(s) of your organization?
☑ Oil Palm Growers
☑ Palm Oil Processors and/or Traders
☐ Consumer Goods Manufacturers
☐ Retailers
☐ Banks and Investors
☐ Social or Development Organisations (Non Governmental Organisations)
☐ Environmental or Nature Conservation Organisations (Non Governmental Organisations)
☐ Affiliate Members
☐ Supply Chain Associate
1.3 Membership number
1-0003-04-000-00
1.4 Membership category
Ordinary
1.5 Membership sector
Oil Palm Growers

Oil Palm Growers

Operational Profile

■ Oil palm grower & miller

Operations and Certification Progress

2.1.1 Please state your number of estates/management units

5

2.1.2 Total land controlled/managed for oil palm cultivation, planted (already planted areas and areas used for roads, mills, housing and other associated infrastructure)

42,700.00 ha

2.1.3 Total area unplanted (land area controlled/managed that is designated for future planting of oil palm)

300.00 ha

2.1.4 Total land designated and managed as HCV areas

64,000.00 ha

2.1.5 Other conservation areas set aside excluding HCV areas reported in 2.1.4

0.00 ha

2.1.6 Total land under scheme/plasma smallholders certified

8,907.00 ha

2.1.6.1 Total land under scheme/plasma smallholders uncertified

4,924.78 ha

2.1.7 Total land area controlled/managed for oil palm cultivation (This is an auto sum of 2.1.2 - 2.1.6.1)

120,831.78 ha

2.2 Certification progress

2.2.1 Number of estates/Management Units certified

5

2.2.2 Total certified area

107,000.00 ha

2.3 In which countries are your estates?

2.3.1 Indonesia - Please indicate which province(s)

--

2.3.2 Malaysia - please indicate which state(s)

--

2.3.3 Other - please indicate which country(ies)

■ Brazil

2.4 New plan	ntings and developments (Exclude replanting):
2.4.1 N 38.00 I	lew area planted in this reporting period na
2.4.2 H No	lave New Planting Procedures notifications been submitted to the RSPO for plantings this year?
2.5 Supply o	f Fresh Fruit Bunches (FFB)
	lease choose from the list below if you have smallholders and/or outgrowers as part of your base?
2.5.2 P	lease select:
	■ Scheme/plasma smallholders
	■ Others (e.g. collection centre)
2.5.3 "	Scheme/plasma" smallholder operations that supply your organization:
	2.5.3.1 Total FFB volume that is supplied 91,641.91 Tonnes
2	2.5.3.2 FFB volume supplied that is certified 23,408.16 Tonnes
2.5.7 (Other 3rd party supplier operations that supply your organization:
	2.5.7.1 Total FFB volume that is supplied 24,099.44 Tonnes
<i>2</i>	2.5.7.2 FFB volume supplied that is certified -
2.6 Fresh Fr	uit Bunches (FFB) processing operations
2.6.1 N 5	lumber of Palm Oil Mills operated
2.6.2 N 5	lumber of Palm Oil Mills certified
2.7 Total Fre	sh Fruit Bunches processing production capacity
	otal hourly FFB processing capacity (ton FFB/hr) Tonnes
	otal hourly kernel processing capacity (ton PK/hr) Tonnes
olume of R	SPO-Certified oil palm products
3.1 Sold as I	RSPO Certified for CSPO & CSPK
3.1.1 E 0.00 To	Book and Claim onnes
3.1.2 N 0.00 To	lass Balance onnes

3.1.3 Segregrated

0.00 Tonnes

3.1.4 Identity Preserved

0.00 Tonnes

3.2 Sold under other schemes for CSPO & CSPK

0.00 Tonnes

3.4 Sold as conventional for CSPO & CSPK

0.00 Tonnes

3.4 Total Volume (Auto sum for 3.1 - 3.3)

0.00 Tonnes

Time-Bound Plan

4.1 Year of first RSPO P&C certification (planned or achieved)

2011

4.2 Year expected to achieve 100% RSPO certification of estates

2011

4.3 Year expected to achieve 100% RSPO certification of scheme/associated smallholders and outgrowers

2014

If target has not been met, please explain why:

In 2014 Agropalma Group has achieved RSPO certification to all its FFB suppliers. However, after run a LUC analysis (in 2015), Agropalma found that two of its schemed 237 suppliers had liabilities, according the rules of RSPO Remediation and Compensation Procedures. So, these two farmers were removed from RSPO Certification. At moment, company is running a Remediation and Compensation process within RSPO. When it is finished, company intends to include this farmers in the certified supply base again. Other important issue is the fact that few new FFB farmers are becoming part of Agropalma supply base. They start as independent suppliers and if they perform well in terms of production, labor and environmental management, they will be integrated as schemed suppliers. Every time this happens, this farmes will require a certain time to prepare themselves and obtain RSPO certification. Therefore, it is not possible to establish a fix deadline, because the process is dynamic. 2014 was registered just because the ACOP system requires.

4.4 Year expected to achieve 100% RSPO certification of independently sourced FFB

2014

If target has not been met, please explain why:

Explanation is provided in item 4.3 above.

Concession Map

5.1 With regards to RSPO General Assembly resolution 6g that calls for members to submit maps of their concessions by ACOP deadline, please upload your estate location concession map(s) in Shapefile format here:

5.2 Map data declaration

Please state if any concession sites have been recently acquired or if any concession sites have changed ownership since the previous ACOP submission

No changes.

GHG Footprint

6.1 Are you currently assessing your operational GHG footprints using other tools/ methodology(s) than RSPO PalmGHG Calculator?

YesNo file was uploaded Related link:

GHG calculaitons are publicized in our RSPO audit reports.

Actions for Next Reporting Period

7.1 Outline actions that you will take in the coming year to advance your plans for certification

Keeping carrying out the RaC process t ore-include two FFB suppliers into RSPO certification and support new FFB suppliers (if any) to achieve compliance with RSPO P&C. Keep paying a premium price for certified FFB.

7.2 Outline actions that you will take in the coming year to promote CSPO along the supply chain

1 - Engaging NGOs and other companies to discuss the sustainability of palm oil expansion in Brazil and the importance of having RSPO as the standard to guide this expansion in a sustainable way; 2 - Providing knowledge and know-how on RSPO to Brazilian and Latin American palm oil companies; 3 - supporting RSPO team in projects to promote RSPO; 4 - Promoting RSPO among companies that consume palm oil in Brazil and other countries.

Reasons for Non-Disclosure of Information

8.1 If you have not disclosed any of the above information, please indicate the reasons why

Confidential

Support Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

9.3 Do you have any future plans to support independent smallholders?

No

Palm Oil Processors and Traders

Operational Profile

1.1 Please state your main activity(ies) within the supply chain				
	Refiner of CPO and CPKO			
	□ Post-refinery processor			
	☐ Trader with physical posession			
	☐ Trader without physical posession			
	★ Kernel Crusher			
	☐ Food and non-food ingredients producer			
	☐ Power, energy and bio-fuel			
	☐ Animal feed producer			
	☐ Producer of oleochemicals			
	☐ Distributor and wholesaler			
	□ Other			
Palm Oil	and Certified Sustainable Palm Oil Use			
2.1 Pleas	se include details of all operations using palm oil majority owned and/or managed by the member and/or related			
2.1.1 In v ● Bi	which markets do you sell goods containing palm oil and oil palm products?			
2.2 Volu	mes of palm oil and oil palm products			
2.2.1 Tot	al volume of crude and refined Palm Oil handled/traded/processed in the year			
2.2.2 Tot	al volume of crude and refined palm kernel oil handled/traded/processed in the year			
2.2.3 Tot	al volume of Palm Kernel Expeller handled/traded/processed in the year			
2.2.4 Tot	al volume of other palm-based derivatives and fractions handled/traded/processed in the year			
2.2.5 Tot	al volume of all palm oil and oil palm products handled/traded/processed in the year			

2.3 Volumes of palm oil and oil palm products certified

2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

Description	Refined/CPO	РКО	PKE	Palm-based derivatives and fractions
2.3.1.1 Book and Claim from Mill / Crusher				
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance				
2.3.1.4 Segregated				
2.3.1.5 Identity Preserved				
2.3.1.6 Total volume	-	-	-	-

2.3.2 How much RSPO certified products have you sold as certified (tonnes)

Description	Refined/CPO	РКО	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)

--

2.3.4 How much RSPO certified products have you sold as conventional (tonnes)

--

2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

--

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:

2.5.1 Africa

--

2.5.2 Australasia

--

2.5.3 Europe (incl.Russia) 70%	
2.5.4 North America 5%	
2.5.5 South America 25%	
2.5.6 Middle East	
2.5.7 China 	
2.5.8 India 	
2.5.9 Indonesia	
2.5.10 Malaysia	
2.5.11 Asia	
Time-Bound Plan	
3.1 Year of first supply chain certification (planned or achieved)	
2013	
3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products 2013	
3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities*	
2013	
3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products	
2020	
If target has not been met, please explain why: As we told before, 100% of Agropalma's supply chainn operations are already RSPO certified. Processing only RSPO certified palm materials will depend on the demand side. We registered 2020 just because ACOP form requires.	
3.5 Which countries that your organization operates in do the above own-brand commitments cover?	
Brazil	
3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?	
Agropalma always provides speeches about sustainability of palm oil production in several Brazilian and international events as	

food ingredient fairs, congresses and other commercial meetings. We always highlight the importance of RSPO as the best standard for palm oil. We also provides knowledge and know-how on RSPO to Brazilian and Latin American customers and competitors.

In August 2013, company launched the first product/brand with RSPO Trade Mark (SG) in Brazil. The product is a frying fat, called Doratta Fry. The marketing campaign is approaching the sustainability as a factor to differentiate the product from its competitors. In 2016, Agropalma sold 1.492 tons of Doratta (84% more than in 2016), which represents around 100 thousand packages with RSPO trade mark in Brazilian food service market.

Trademark Use

4.1 Do you use or plan to use the RSPO trademark on your own brand products?

۷۵٥

Please state the markets where you use or intend to apply the Trademark and when you plan to start

As written in the item 3.6 before, Agropalma already uses RSPO Trademark in Dorrata Fry, a frying fat developed to attend the food servicemarket.

2013

Actions for Next Reporting Period

- 5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain
- Interacting with clients and invite them to buy CSPO and CSPKO and certified refined products. Articulating with NGOs, in a way they can also promote certified products among buyers.

Reasons for Non-Disclosure of Information

6.1 If you have not disclosed any of the above information please indicate the reasons why

confidential

Application of Principles & Criteria for all members sectors

- 7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:
 - Water, land, energy and carbon footprints

No file was uploaded

Related link: www.agropalma.com.br

Land Use Rights

No file was uploaded

Related link: www.agropalma.com.br

Ethical conduct and human rights

No file was uploaded

Related link: www.agropalma.com.br

No file was uploaded

Related link: www.agropalma.com.br

Stakeholder engagement

No file was uploaded

Related link: www.agropalma.com.br

■ None of the above

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

Comment:

Agropalma Commercial team presented our RSPO portfolio to several costumers, during meetings, conferences, trade shows and other events. The information was provided in Portuguese or English, according to the need.

Related link: www.agropalma.com.br

GHG Footprint

8.1 Are you currently reporting any GHG footprint?

No

Please state if you have any future plans to do so?

We are still implementing projects to reduce GHG emissions from CPO and PKO production. When we have addressed this issue in the plantations and mills, we might move forward to refinery stage.

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

The main obstacles are placed in demand side of the supply chain. As most of Agropalma clients are placed in Brazil, where the demand for Sustainable Palm Products is still low (but increasing). International clients (especially Europeans) are more interested and already buy significant amounts of certified products from Agropalma. A special challenge refers to multinational companies that delay to apply their global sourcing policies related do RSPO in Brazil. To increase demand in internal market Agropalma always promote RSPO and explain the issues and concerns related with sustainability of palm oil production worldwide to consumer companies in Brazil.

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Agropalma refineries buys palm products mostly from Agropalma 5 mills (4 of them certified RSPO IP and 1 MB). Besides taking care about its own production, Agropalma promotes RSPO among its clients and other companies by sharing its experiences (in Brazil and other countries of Latin America). Agropalma also engage NGOs and governmental agencies in the discussion about the sustainability of palm oil expansion in Brazil and highlights the importance of RSPO standards as the best guide to sustainability of palm oil production. In 2013, CRA launched a new product to Brazilian market with RSPO Trade Mark. This product is called Doratta Fry, and we sold around 100 thousand units in 2017, contributing to spread RSPO name and concepts among Brazilian palm oil consumers. Agropalma is also an active member of RSPO and contributes to the improvement of the standards and the organization itself.

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

• No files were uploaded

Link: www.agropalma.com.br